

ANKIT KUMAR

Data Analyst | Power BI Developer | SQL Developer | Founder — Pyivot Solutions

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PROFESSIONAL SUMMARY

Results-driven Data Analyst with 5+ years of experience transforming raw business data into actionable intelligence. Specialized in Power BI dashboard development, SQL optimization, and ETL pipeline design for manufacturing, trading, and e-commerce businesses. Founder of Pyivot Solutions — a BI consultancy delivering enterprise-grade analytics to growing SMEs across India. Track record of cutting reporting time by up to 80%, improving forecast accuracy to 92%, and enabling data-driven decisions at the executive level.

KEY ACHIEVEMENTS

- ▶ Reduced monthly MIS reporting cycle from 5 days to 6 hours through Power BI + SQL automation
- ▶ Built demand forecasting model with 92% accuracy — reduced overstock costs by 18% for an e-commerce brand
- ▶ Improved OEE from 61% to 78% across 3 manufacturing plants via live Power BI production analytics
- ▶ Delivered a CFO financial reporting suite that reduced finance close time from 5 days to same-day
- ▶ Automated daily MIS delivery for 15+ stakeholders — saving 80% of a 4-person manual reporting team's effort

PROFESSIONAL EXPERIENCE

Founder & Lead Data Analyst | [Pyivot Solutions](#)2024 – Present

- ▶ Founded a Data Analytics and BI consultancy serving Manufacturing, Trading, Retail, and E-commerce businesses
- ▶ Lead end-to-end delivery of Power BI dashboards, SQL systems, ETL pipelines, and forecasting models
- ▶ Delivered 25+ client projects with measurable business impact — on time and within scope
- ▶ Provide team training and full documentation handover ensuring client self-sufficiency post-project

Senior Data Analyst / MIS Manager | [Private Industry](#)2022 – 2024

- ▶ Led a 3-member analytics team building company-wide MIS reporting infrastructure across all departments
- ▶ Reduced monthly reporting cycle from 5 days to 6 hours using Power BI + SQL automation
- ▶ Developed demand forecasting models achieving 88%+ accuracy across 200+ product SKUs
- ▶ Designed SQL ETL pipelines integrating ERP, CRM, and warehouse management systems

Data Analyst | [Manufacturing Sector](#)2020 – 2022

- ▶ Built production analytics dashboards monitoring OEE, downtime, and quality metrics across 3 plants
- ▶ Designed SQL ETL pipelines consolidating data from ERP, MES, and SCADA systems
- ▶ Improved OEE by 17 percentage points through real-time monitoring and root-cause identification
- ▶ Automated shift-end reporting — eliminated 3 hours of daily manual data entry

MIS Executive | [Trading & Distribution](#)2018 – 2020

- ▶ Managed daily MIS reports for sales, inventory, and finance — serving 10+ senior stakeholders
- ▶ Self-taught SQL and Power BI to automate 20+ hours/week of manual Excel reporting processes
- ▶ Built first company Power BI dashboard replacing a 40-tab Excel workbook used by the sales director

TECHNICAL SKILLS

Power BI	Desktop, Service, DAX, Power Query (M), Data Modeling, RLS, Scheduled Refresh
SQL	SQL Server (T-SQL), MySQL, PostgreSQL — Query optimization, Stored Procedures, ETL
Python	Pandas, NumPy, Matplotlib, Seaborn, scikit-learn, BeautifulSoup, openpyxl
Excel	Advanced Formulas, XLOOKUP, Dynamic Arrays, Pivot Tables, VBA Macros, Power Query
BI & Reporting	KPI Dashboards, MIS Reporting, Forecasting Models, Operational Analytics

Data Engineering	ETL Pipeline Design, Data Cleaning, Data Modeling, Warehouse Architecture
Tools & Platforms	Azure SQL, Power Automate, SSMS, VS Code, Git & GitHub, Jupyter Notebook

EDUCATION

Bachelor of Technology (B.Tech) | 2023 – 2026
Specialization in Data Science and Artificial Intelligence

CERTIFICATIONS

- ▶ Microsoft Power BI Data Analyst — PL-300 | Microsoft | 2023
- ▶ Azure Data Fundamentals — DP-900 | Microsoft | 2024
- ▶ SQL for Data Science | Coursera | 2022
- ▶ Python for Data Analysis | Udemy | 2022

NOTABLE PROJECTS

- ▶ Sales Performance Dashboard — Real-time Power BI dashboard across 8 regions; 28% improvement in sales efficiency
- ▶ Manufacturing OEE System — Live 3-plant monitoring; OEE improved from 61% to 78% in 6 months
- ▶ Demand Forecasting Model — Python ML model for 200+ SKUs; 92% accuracy; 18% reduction in overstock costs
- ▶ CFO Financial Reporting Suite — Daily P&L, cash flow, and debtor tracking; finance close from 5 days to same-day

AT A GLANCE

25+ Power BI Projects • **40+ SQL Solutions** • **60+ Dashboards Delivered** • **5+ Years Experience**

References available on request • etlguru.in • Pyivot Solutions